

# DISCRETIONARY INVESTMENT ADVISORY AGREEMENT

This agreement ("Agreement"), made on	, by and between Cogent Independent
Advisors, Inc. dba Cogent Private Wealth ("Cogent") and	("Client").

#### WITNESSETH

WHEREAS, the undersigned Client being duly authorized has funds available ("Account"). In consideration of the premises and mutual covenants contained herein, and intending to be legally bound hereby agrees to the following terms and conditions:

**INVESTMENT ADVISORY SERVICES** – Investment Advisory Services are detailed throughout this Agreement.

### (A) Appointment and Acceptance as Investment Advisor

Client hereby appoints Cogent as investment advisor for Account. Cogent shall supervise and direct the investments of and for Account, subject to the objectives, limitations and restrictions listed in Client's Investment Policy Statement (Schedule A).

### (B) Duties of Cogent

Cogent hereby accepts appointment and fiduciary duty of utmost good faith to act solely in the best interests of each client pursuant to the terms and conditions set forth in this Agreement and to comply with impartial conduct standards of:

- Charging no more than reasonable compensation for services provided; and
- Making no misleading statements regarding investments, compensation, and conflicts of interest.

### Cogent shall have authority in its sole discretion to:

- 1. Direct the custodian to invest and reinvest or sell Account assets in common and preferred stocks, bonds, debentures, notes, mutual fund shares, exchange traded funds, options, variable life insurance, and variable annuities.
- 2. Direct the custodian to exercise or abstain from exercising any options, privileges or rights held as part of Account.
- 3. Render to Client at least quarterly a written statement of the investments of Account. This statement may come directly from the custodian.

Cogent will not be required to take any action or render any advice with respect to the voting of proxies solicited by or with respect to the issuers of securities in which assets of Account may be invested from time to time. In addition, Cogent will not take any action or render any advice with respect to any securities held in the Account which are involved with corporate actions or named in or subject to class action lawsuits. Cogent will, however, to the best of its ability, forward to Client any information received by Cogent regarding class action legal matters involving any security held in the Account.

Cogent represents and warrants that it has authority to enter into this Agreement and to perform this Agreement in accordance with its terms and that it is duly registered or exempt from registration as an investment advisor under the laws of the states in which it may conduct business.

### (C) Duties of Client

Client agrees to:

- 1. Notify Cogent of a change in life status including but not limited to, employment, retirement, marital status, or household.
- 2. Promptly notify Cogent in writing of any changes to its investment policy, and any changes to the restrictions or limitations applicable to Account, and to provide Cogent with prior written notice of any changes in the identity of persons authorized to act on behalf of Client with respect to Account.
- 3. Execute any and all agreements, including limited powers of attorney, necessary or appropriate to enable Cogent to perform its investment advisory services hereunder.
- 4. Cause the custodian to pay all Account charges and fees, including but not limited to brokerage commissions and taxes, and, if elected by Client in Schedule C, investment advisory fees. Client may elect to pay advisory fees by check or credit card.
- 5. If Account is a fund or plan subject to ERISA, Client represents that either (i) its fidelity bond currently includes Cogent as investment advisor to the extent required by applicable law or (ii) Client will promptly cause its fidelity bond to be amended to include Cogent as investment advisor to the extent required by applicable law. Client has furnished or agrees to furnish promptly to Cogent evidence of such bonding.
- 6. Client hereby agrees to immediately notify Adviser of any instructions, directions, or orders, including withdrawal requests, made by the Client directly to the custodian. Client further agrees and understands that Adviser shall not be liable for any losses incurred by the Client and/or the Client's Account by reason of any instructions, directions or orders made by the Client directly to the custodian.

Client agrees that Cogent is not liable for any losses incurred by Client in the event Client does not accurately and truthfully communicate to Cogent, in a timely manner, in writing, any of the items stated above.

#### (D) Custodian

Cogent has relationships with the custodian(s) to streamline the delivery of advisory services. Cogent may receive certain administrative benefits from the custodian that enable Cogent to provide Client with advisory services. Under no circumstances will Cogent act as custodian for Account or have possession of any portion of the cash or investments of Account, except for authorized fee withdrawal in the case when Client elects to have advisory fees deducted from their account(s) in Schedule C.

#### (E)Directed Brokerage

Directed Brokerage occurs when Client directs Cogent to advise on assets not held with one of Cogent's preferred custodians. Cogent does not provide discretionary advisory services using a Directed Brokerage arrangement, except for some employer sponsored plans while Client is still an employee of the sponsoring employer.

### (F)Services to Other Clients

This Agreement is for non-exclusive Advisory services. It is understood that Cogent performs required duties for other clients. Client agrees that Cogent may give advice and act in the performance of its duties with respect to any of its other clientswhich may differ with the advice given or action taken with respect to Account, so long as it is Cogent's policy, to the extent practical, to allocate investment opportunities to Account over a period on a fairand equitable basis relative to other clients. Nothing in this Agreement shall be deemed to confer upon Cogentany obligation to acquire for Account a position in any security which Cogent, its principals or employees may acquire for its or their own accounts or for Account of any other client, if in the sole and absolute discretion of Cogent it is not for any reason practical or desirable to acquire a position in such security for Account. Cogent shall not be held responsible for any loss incurred by reason of any act or omission of the custodian for Account.

#### (G) Fees

Client agrees to pay to Cogent an annual investment advisory fee, payable quarterly and in advance. The fee will be calculated based on the total market value of assets in Account(s) managed by Cogent at quarter-end, plus pro rata fees on unbilled deposits occurring during the previous quarter and minus previously billed assets withdrawn during the previous quarter on a pro rata basis, pursuant to the fee agreed to in Schedule D. Assets exempted from billing under "Securities Exempt from Billing" in Schedule A will be excluded from billing. Quarterly fees are calculated the last business day of the prior quarter. In the event of termination of Account, Client will be entitled to a pro rata refund for the days service was not provided in the final quarter. Typically, fees for private investments will be charged pursuant to the fee agreed to in Schedule D. Any private investment not having at least quarterly access to redeem some or all the investment is considered illiquid and will be charged a reduced annual advisory fee of no more than 0.25% of most recent asset value. The sponsor of the investment may transfer advisory fees from the client's private placement account to an account held at a qualified custodian, fees may be direct debited from a designated client account to facilitate billing, or client may pay fees separately via check, credit card or bank account.

In computing the market value of any investment of Account, each security listed on any national securities exchange or otherwise subject to current last-sale reporting shall be valued at the last sale price on the valuation date. Such securities which are not traded nor subject to last-sale reporting shall be valued at the latest available bid price reflected by quotations furnished to Cogent by such sources as it may deem appropriate. Any other security shall be valued in such manner as shall be determined in good faith by Cogent to reflect its fair market value.

If so designated by Client in Schedule C, the investment advisory fee will be billed to Client who may elect to pay said advisory fee by check or credit card upon presentment of the quarterly invoice; otherwise the said advisory fee will be billed directly to Client's account at the custodian. In either case, an informational copy of the invoice will be furnished to Client disclosing the amount of the fee, the value of Client's assets upon which the fee is based, and the specific way the fee is calculated. It is Client's responsibility to verify the accuracy of the fee calculation and to notify Cogent of any discrepancy. Lower fees for comparable services may be available from other sources. Cogent will not be compensated based on a share of capital gains or capital appreciation of the assets in Account.

When advisory fees are automatically deducted from Account by the custodian with direct deduction:

- Cogent will provide Client with an invoice prior to instructing the custodian to deduct the fee stating the amount of the fee, the formula used to calculate the fee, the amount of assets under management the fee is based on, and the time period covered by the fee;
- Obtain written authorization signed by Client allowing the fees to be deducted; and
- Client will receive quarterly statements directly from the custodian which disclose the fees deducted.

### (H) Duration and Termination

This Agreement shall become effective on the date written above and shall continue in effect until terminated by either party. Notice of termination given by either party shall be deemed to be effective forthwith and Client's obligation to Cogent shall thereupon be prorated to the date of termination. Upon termination by either party, Client immediately shall be free to act alone or engage another advisor. No assignment of this Agreement by Cogent shall be effective without the prior written consent of Client. Client may terminate Agreement within five (5) business days of signing, without penalty, and a full refund. After five (5) business days, Client will be entitled to a pro rata refund for the days service was not provided in the final quarter. Sections I, J, L, and M of this Agreement shall survive any termination hereof. The death, disability or incompetency of Client will not terminate or alter the terms of this Agreement. Notwithstanding the foregoing, Client's personal representative, guardian, attorney-in-fact or such other duly authorized representative may terminate this Agreement upon written notice to Cogent.

#### (I) Confidentiality

Cogent agrees that all information concerning the financial affairs of Client shall be treated as confidential and shall not be disclosed to third parties without prior authorization of Client, except as required by law.

### (J) Title to Assets

Except to the extent Client has notified, or in the future notifies, Cogent in writing, Client represents that

assets in Account belong to Client free and clear of any liens or encumbrances.

#### (K) Market Conditions

Client acknowledges that Cogent's past performance and advice regarding Client's Account cannot guarantee future results. Client investments can appreciate or depreciate. Cogent does not guarantee or warranty that services offered will result in profit. Notwithstanding anything else in this Agreement to the contrary, it is understood that the investment made involves a degree of risk and that Cogent makes no assurance of an Account receiving any return on an investment and that an investment may lose money including the complete loss of principal. Adviser does not guarantee the future performance of the Assets or any specific level of performance, the success of any investment decision or strategy that Cogent may use, or the success of Cogent's overall management of the Assets. Client understands that investment decisions made for Client's Assets by Cogent are subject to various market, currency, economic, political, and business risks, and that those investment decisions will not always be profitable.

#### (L) Notices

All notices and other communications contemplated by this agreement shall be deemed duly given if it is transmitted to Cogent at:

Cogent Independent Advisors, Inc. 19501 East Mainstreet Ave Ste 200 Parker, CO 80138 303-835-9006

### (M) Governing Law

The validity of this Agreement and the rights and liabilities of the parties hereunder shall be determined in accordance with the laws of the state of Client's domicile, except to the extent preempted by ERISA.

Notwithstanding the foregoing, nothing contained in the preceding paragraph or elsewhere in this Agreement shall constitute a waiver by Client of any of its legal rights under applicable state and federal securities laws or any other laws whose applicability is not permitted to be contractually waived.

#### (N) Captions

The section headings of this Agreement are inserted for convenience of reference only and shall not affect the interpretation of this Agreement.

#### (O) Brochure and Privacy Notice

Part2A & 2B was contract with Cog days after enterin	s not delivered t gent, then Client l g into the contra to the contract	o Client at least 48 hours prior to Cl has the right to terminate the contract act. For the purposes of this provision have signed the contract, otherwise	art 2A & 2B of Cogent. If Form ADV lient entering into any written advisory without penalty within five (5) business on, a contract is considered entered into e signified their acceptance, any other
Client Initials	Date	Co-Client Initials	Date
be in the form of	an email or by p		tion. Electronic communication may ce Client has electronic access to. To the to the following email address(es):

Documents to be delivered via electronic communication include, but are not limited to, the following:

- Initial Delivery of Privacy Policy
- Initial Delivery of Form ADV Part 2
- Client Profile Form
- Trusted Contact Form

- Annual Delivery of Privacy Policy
- Annual Delivery of Form ADV Part 2
- Client Contract (agreement with Cogent)
- Any additional required forms

**Email Address Certification.** You certify that the email address you provided above is a functioning email address; owned and maintained by you or your agent on your behalf, and that all electronic communications of reports sent to the email address shall be accessible by you. You agree to notify usin writing, of any change in the email address.

### **Entire Agreement and Amendment**

This Agreement (including Account Specific Schedules A-D listed below) contains the entire Agreement and understanding of the parties with respect to the subject matter hereof and supersedes all prior written and oral agreements and understandings with respect hereto. This Agreement may only be amended or modified, and the terms hereof may only be waived, by a writing signed by all parties hereto or in the case of a waiver, by the party entitled to the benefit of the terms being waived.

# **Account Specific Schedules (One Per Account)** Client's Written Investment Policy Schedule A Schedule B Identification of Authorized Persons Schedule C Fee Payment Method Schedule of Fees Schedule D IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date first above written. Cogent Independent Advisors, Inc. By: \_\_ Kristopher L. Schnell, President **CLIENT DATA AND SIGNATURES** Client Address: Client Name **Client** Signature Date Co-Client Name **Co-Client** Signature Date

Registration: _		· 	Description	:	
	Client(s) with Owners	ship:			
SCHEDULE A-1 Client's Written In	vestment Policy:				
Investment Objective	es:				<u> </u>
Securities Exempt fr	om Billing:				
Date of Schedule:					_
SCHEDULE B-1 Identification of Au	thorized Person(s) (Other	Than Advisor):			
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Name(s):					_
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·	500,000 - \$1,000,000	1.00%			
	Over \$1,000,000	0.80%			7
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☐ Sponsor	☐ Directed Debited from	Custodian	☐ By other n	neans:	
ient Acceptance o	f Schedules A1-D1: By i	nitialing below, clie	nt agrees to	the above fee schedule.	
ient Initials	 Date	Co-Client Initials	Dota		

Registration:		D	escription:		
-	Client(s) with Owners	hip:	<u>-</u>		
SCHEDULE A-2					
Client's Written In	·				
Investment Objectiv	ves:				
Securities Exempt	from Billing:				
Date of Schedule: _					-
SCHEDULE B-2 Identification of A	uthorized Person(s) (Other 7	Γhan Advisor):			
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Name(s):					-
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	Over \$1,000,000	0.80%			
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lient Acceptance	of Schedules A2-D2: By in	nitialing below, clien	t agrees to t	he above fee schedule.	
lient Initials	 Date	Co-Client Initials	Date		

Registration: Client(s) with 0		Description	on:	
Client(s) with	Ownership:			
SCHEDULE A-3 Client's Written Investment Policy:				
Investment Objectives:				_
Securities Exempt from Billing:				_
Date of Schedule:				
SCHEDULE B-3 Identification of Authorized Person(s)	(Other Than Advisor	r):		
The following persons are authorized to with prior written notice of any changes			ount. Client will provide Cogent	
Name(s):				
SCHEDULE D-3 Schedule of Fees Managed by Cogent: Fees are based on the value of the assets the Agreement. The annual fee is negot charged separately by the custodian. Lo	iable and may be reduc	ced forcombined hor	usehold accounts. Custodial fees	
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lient Acceptance of Schedules A3-I	03: By initialing belo	ow, client agrees t	o the above fee schedule.	
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	Client(s) with Owners	hip:			
SCHEDULE A-4 Client's Written In	nvestment Policy:				
Investment Objectiv	/es:				<u> </u>
Securities Exempt f	From Billing:				<u> </u>
SCHEDULE B-4 Identification of A	uthorized Person(s) (Other 7	Гhan Advisor):			
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SCHEDULE A-5					
Client's Written Inv	estment Policy:				
Investment Objective	s:				_
Securities Exempt fro	om Billing:				_
Date of Schedule:					
SCHEDULE B-5 Identification of Aut	thorized Person(s) (Other	Гhan Advisor):			
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SCHEDULE A-6 Client's Written Inv	estment Policy:				
Investment Objectives	s:				_
Securities Exempt fro	m Billing:				_
Date of Schedule:					
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ient Initials	 Date	Co-Client Initials	——————————————————————————————————————		

Registration:		D	escription	:	
	Client(s) with Owners	ship:		<u>:</u>	
SCHEDULE A-7 Client's Written II	nvestment Policy:				
Investment Objectiv	ves:				_
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SCHEDULE B-7 Identification of A	uthorized Person(s) (Other	Than Advisor):			
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	Assets Under Management	Standard Fee So	chedule	Fee to Charge Account	
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	\$250,000 - \$500,000	1.25%			
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ient Initials	 Date	Co-Client Initials	Date		

Registration:		D	escription	:	
	Client(s) with Owners	hip:		<u></u>	
SCHEDULE A-8 Client's Written In	nvestment Policy:				
Investment Objectiv	/es:				_
Securities Exempt f	from Billing:				_
SCHEDULE B-8 Identification of A	uthorized Person(s) (Other 7	Гhan Advisor):			
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Name(s):					
the Agreement. The	he value of the assets held in	may be reduced forcor	nbined hous	orior quarter in accordance wit chold accounts. Custodial fees lable from other sources.	th Item G o s, if any, are
Client	A sasta Undan Managamant		Annual %	Fee	
	Assets Under Management -	Standard Fee Sc	chedule	Fee to Charge Account	
	\$100,000 - \$250,000	1.50%			
	\$250,000 - \$500,000	1.25%			
\$	5500,000 - \$1,000,000	1.00%			
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billing, or clien	ount to an account held at a quali t may pay fees separately via chec The fees for illiquid private inve	k, credit card or bank acco	unt.	ed from a designated client account	nt to facilitat
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Registration: _		1	Description	: <u> </u>	
	Client(s) with Owners	ship:			
SCHEDULE A-9 Client's Written In	vestment Policy:				
Investment Objectiv	es:				_
Securities Exempt fr	rom Billing:				_
Date of Schedule:					
SCHEDULE B-9 Identification of Au	nthorized Person(s) (Other	Than Advisor):			
	ns are authorized to act on be otice of any changes to author		spect to Accou	unt. Client will provide Cogen	ıt
Name(s):					•
the Agreement. The	e value of the assets held in	may be reduced force	ombined hous	prior quarter in accordance with ehold accounts. Custodial feet ilable from other sources.	
Client A	Assets Under Management		Annual %		
	Ü	Standard Fee S		Fee to Charge Account	4
	\$100,000 - \$250,000 \$250,000 - \$500,000	1.50% 1.25%			_
	500,000 - \$1,000,000	1.00%			-
Ψ.	Over \$1,000,000	0.80%			-
SCHEDULE	D-9A: FEES FOR ILLIQ	UID PRIVATE INVE	STMENTS (	Check Box If Applicable)	_
This account of		not having <i>at least quar</i>	terly access to	redeem some or all the investi	ment) privat
at least quarterl of no more thar placement acco	y access to redeem some or all to 10.25% of most recent asset val	the investment is consider the investment is considerable. The sponsor of the in ified custodian, fees may	red illiquid and evestment may be direct debit	noted above. Any private investment will be charged a reduced annual transfer advisory fees from the classed from a designated client account.	al advisory fe lient's privat
T	he fees for illiquid private inve	estments listed above wi	ll be	_% annually.	
C	lient authorizes fees for illiqui	d private investments t	o be paid from	:	
☐ Sponsor	☐ Directed Debited from 0	Custodian	☐ By other r	neans:	
lient Acceptance o	of Schedules A9-D9: By in	nitialing below, clie	nt agrees to	the above fee schedule.	
ient Initials	Date	Co-Client Initials	Date		

Registration: _		1	Description	:	
	Client(s) with Owners	ship:			
SCHEDULE A-10 Client's Written Inv	vestment Policy:				
Investment Objective	es:				_
Securities Exempt fro	om Billing:				_
Date of Schedule:					
SCHEDULE B-10 Identification of Au	thorized Person(s) (Other	Than Advisor):			
	ns are authorized to act on be tice of any changes to author		spect to Accou	nnt. Client will provide Cogent	;
Name(s):					
the Agreement. The	e value of the assets held in	I may be reduced force	ombined house	orior quarter in accordance wit chold accounts. Custodial fees lable from other sources.	
Client A	ssets Under Management -		Annual %	Fee	
	g .	Standard Fee S		Fee to Charge Account	
	100,000 - \$250,000	1.50%			
	250,000 - \$500,000 00,000 - \$1,000,000	1.25% 1.00%			
\$3	Over \$1,000,000	0.80%			
			FCTMENTS	(Check Box If Applicable)	
This account co		not having <i>at least quar</i>	terly access to	redeem some or all the investm	nent) privat
at least quarterly of no more than placement accou	access to redeem some or all t 0.25% of most recent asset val	the investment is conside lue. The sponsor of the in ified custodian, fees may	red illiquid and nvestment may be direct debit	oted above. Any private investme will be charged a reduced annual transfer advisory fees from the cl ed from a designated client accoun	advisory fe ient's privat
Th	ne fees for illiquid private inve	estments listed above wi	ll be	_% annually.	
Cl	ient authorizes fees for illiqui	d private investments t	o be paid from	:	
☐ Sponsor	☐ Directed Debited from 0	Custodian	☐ By other n	neans:	
lient Acceptance of	f Schedules A10-D10: By	initialing below, cl	ient agrees t	to the above fee schedule.	
iont Initials	——————————————————————————————————————	Co Client Initials	Data		